

MINERVA PRESS RELEASE



CONTACT: Alena Pribišová, Marketing Manager, Minerva Czech Republic
Tel: + 420 543 251 119, GSM: 602 154 934
E-mail: marketing@minerva-is.cz, www.minerva-is.eu

Minerva Preactor implementations improve production planning across three European countries in 2013

Prague, January 22, 2014

Preactor Silver Solution Provider continues record of Preactor APS implementation success

Minerva ČR, the exclusive provider of QAD Enterprise Applications in the Czech Republic and Slovakia, today announced that 2013 was highly successful year for its Preactor Advanced Planning and Scheduling (APS) implementations. The company, which has implemented dozens of Preactor APS systems, now part of the Siemens software family, successfully helped a number of companies across three European countries achieve cost and efficiency savings by optimizing and improving their production planning. Such is the company's recognised success in terms of its Preactor implementations that Minerva has for several years held the prestigious title of Silver Solution Provider. This is a distinction awarded by Preactor to only a few partners throughout Europe bear with Minerva being the only Silver Solution Provider in the Czech Republic, Slovakia and Hungary.

Slovakia

One company that has benefitted from Minerva's Preactor expertise and a recent implementation of Preactor APS 400 is SANECA Pharmaceuticals, formerly ZENTIVA, a joint-stock company based in Hlohovec, Slovakia. Anticipated benefits for this pharmaceutical leader include detailed job planning with time optimization, improved planning process efficiency for individual lines by reducing the time for conversions as well as optimized planning where multiple lines are used to make a single product. An important consideration of the overall project was the need to design optimal links between Preactor APS and SANECA's existing SAP Enterprise Resource Planning (ERP) system.

It was because of Minerva's wealth of experience of integrating Preactor with a wide range of ERP systems across various industries in addition to many positive customer references that led to the company being approached by SANECA. SANECA also appreciated Minerva's positive attitude to its customers as well as the favourable prices for the company's services which often exceed customer expectations.

Another company benefitting from Minerva's Preactor APS expertise is metal design Slovakia, a manufacturer of metal furniture and a customer of Minerva Slovakia for many years. The company uses the QAD ERP system and had becoming increasingly dissatisfied with the application it used to try and manage its detailed planning needs. It therefore contacted Minerva as the trusted supplier of Preactor APS and was able to experience for itself the more advanced functionality of Preactor during a number of visits to other Minerva customers. This way the company could also discover the quality of system implementation and integration that Minerva provides as well the better support and cost effectiveness of the company's services.



The Czech Republic

It's a similar story in the Czech Republic and for Toray Textiles CE, a leading global manufacturer of synthetic fibres and textiles based in Prostějov, Czech Republic. The company's portfolio also includes producing fabric for airbags and WLP plates for printers used within the newspaper printing industry. It was for the latter that Toray with support of the IT expertise of Toray Japan selected the Preactor APS system. One of the reasons for this choice was the fact that Preactor integrates perfectly with the QAD ERP systems used at plants operated by Toray Textiles. Now, thanks to Preactor, planning of the serial production of WLP plates is much more precise.

Another Czech customer of Minerva utilizing QAD ERP to manage its business processes that also was looking for a suitable APS for its planning needs is the ČKD Holding engineering company. Production at ČKD includes machinery for thermal power plants, conveyor equipment, crushing and grinding machinery as well as equipment for hydraulic turbines, the cement industry, nuclear industry and special facilities. For reasons similar to the companies already mentioned, the company picked Preactor to integrate with QAD with implementation scheduled to commence in 2014 once Minerva has completed a feasibility study.

Hungary

An example of Minerva's implementation success in other countries is at the Hungarian plant of Epcos Elektronikai Alkalmazás, part of the international TDK holding, where Minerva is currently deploying a second Preactor licence. Epcos is a company working in the electrical industry and its Hungarian plant produces capacitors. Due to an increase in production and the complexity of the manufacturing processes involved, Epcos recognised the need to invest in a specialist planning software solution. The company approached Minerva because it is an experienced and long-term partner and because of its many references from a large number of installations across a wide range of industries. Epcos also utilizes the SAP ERP system for which Minerva had successfully developed an interface to seamlessly connect with Preactor APS. As the first project in 2011 was successful, Epcos decided to invest in another licence with roll-out to further plants being planned for the future.

MINERVA is the exclusive provider of QAD Enterprise Applications in the Czech Republic and Slovakia and serves as a QAD distributor in Eastern Europe. Minerva as Silver Solution Provider of Preactor International is ready to implement APS Preactor across Europe.

Minerva Česká republika is a company with a strong customer focus and strategy oriented towards enterprise applications for manufacturing and distribution companies. It is committed to helping customers improve their overall company management with greater efficiency, control and productivity through the implementation of the correct IT system. Minerva ČR provides its customers with a full line of services, from software implementation through business process optimization consultancy, system integration, world-class e-business solutions and outsourcing. Apart from the Czech Republic and Slovakia, Minerva also operates in Ukraine, Lithuania, Hungary and Romania, serving more than 150 manufacturing and distribution companies. The QAD Enterprise Applications system has been rated by independent analysts on a long-term basis as an industry-focused ERP system with the shortest period of implementation and a low total cost of ownership (TCO). The solution's flexible and open architecture provides a solid foundation for further company growth. QAD Enterprise Applications software is available in 26 languages. For detailed information please visit www.minerva-is.eu.



Preactor International

Preactor International is a Siemens' company and world leader in production planning and scheduling software used by a wide range of businesses. The company was established more than 20 years ago and is one of the leading experts in planning and scheduling technology in the manufacturing sector. Preactor's breakthrough technology is used by more than 4500 small, medium and large multinational companies located in 88 countries. Preactor offers a family of applications ranging from mid and long term capacity planning to detailed scheduling and is translated into 30 languages.

