

MINERVA PRESS RELEASE



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Toray Textiles CE selects QAD ERP and Minerva ČR to increase growth, reduce costs and optimise business processes

Prague, April 8, 2013

Minerva ČR, the exclusive provider of QAD Enterprise Applications in the Czech Republic and Slovakia, today announced that it has signed a contract to supply and implement the QAD ERP solution for Toray Textiles Central Europe (TTCE). Minerva and QAD were selected ahead of several dozen IT contractors and a number of competing ERP systems due to the comprehensive functionality of QAD ERP and Minerva's excellent industry references.

Toray Textiles Central Europe, a branch of the Japan-based Toray Industries, was established in 1997 as a green field project in the Czech Republic. Since then it has gradually expanded its production and currently operates three types of manufacturing operations. Its primary product comprises light fabrics made from 100% polyester thread used mainly as lining material in a range of finished goods. The company also produces fabric used in airbags as well as innovative waterless printing (WLP) plates used in modern newspaper printing.

When the company needed to extend its portfolio to include a new type of manufacturing, this required the production control and planning capabilities of a comprehensive ERP system, something TTCE lacked. A decision was made to source such a system which led to a highly professional and thorough selection procedure being undertaken. Detailed systems specifications were drawn up as well as a comprehensive description of the company's existing business processes resulting in several dozen IT contractors applying for the tender. Key selection criteria for the supplier and the system were industry references as well as the ability to manage all three types of production that TTCE currently used. Despite a recommendation from the parent company in Japan, which uses a number of different ERP systems in other plants, the management of the Czech operation was able to defend its decision to acquire the industry-focused QAD ERP system from Minerva as the best for the business.

The enterprise information system built on QAD ERP is complemented by its ability to use EDI communication with the supplier chain, to handle bar codes both in the manufacturing process and in logistics, and to integrate with the company's existing machine control systems. The implementation is being undertaken in two stages with the QAD ERP system planned to go fully live on January 1st, 2014.

Mr. Petr Konečný is ERP Section Manager at TTCE responsible for selecting the ERP system and managing the implementation project from the customer's side. He summarises the selection of Minerva and the QAD ERP system: "We approached the selection of the ERP system supplier in a very responsible manner. We were looking for a reliable international contractor with a vision that was also willing to meet our stringent requirements. The selection procedure proved to be inspirational and



a lesson for all those involved.” Regarding the benefits of the new solution, Mr. Konečný explains: “Our expectations are high and our priority is to interface all our production control systems with our QAD ERP solution. In addition, we are seeking to optimise our business processes, reduce our manufacturing costs, speed up our internal and external communication, and to raise the standard of our company in the field of IT.”

MINERVA is the exclusive provider of QAD Enterprise Applications in the Czech Republic and Slovakia and serves as a QAD distributor in Eastern Europe.

Minerva Česká republika is a company with a strong customer focus and strategy oriented towards enterprise applications for manufacturing and distribution companies. It is committed to helping customers improve their overall company management with greater efficiency, control and productivity through the implementation of the correct IT system. Minerva ČR provides its customers with a full line of services, from software implementation through business process optimization consultancy, system integration, world-class e-business solutions and outsourcing. Apart from the Czech Republic and Slovakia, Minerva also operates in Ukraine, Lithuania, Hungary and Romania, serving more than 150 manufacturing and distribution companies. The QAD Enterprise Applications system has been rated by independent analysts on a long-term basis as an industry-focused ERP system with the shortest period of implementation and a low total cost of ownership (TCO). The solution’s flexible and open architecture provides a solid foundation for further company growth. QAD Enterprise Applications software is available in 26 languages. For detailed information please visit www.minerva-is.eu.

